

Horizon Europe Proposal Writing Camp for Armenia

Dates: 9, 10 and 11 February 2026

Venue: National Academy of Sciences of the Republic of Armenia (NAS RA),

24 Marshal Baghramyan Avenue, Yerevan 0019

Trainers: George Bonas & Daniele Gizzi (Global Service Facility of the European Commission)

Draft Agenda

DAY 1 – Monday 9 February 2026			
09.30 - 10.00	Registration and Networking		
10.00 - 10.30	Welcome		
	Ms. Silvia Bojinova,		
	European Commission DG RTD		
	Armenian host (tbd)		
	Presentation of Trainers		
	Introduction to Camp		
	 Explanation about the formats and expected activities, openness and limits 		
	 Participants brief tour de table (previous experiences with HEU; future targets) 		
10.30 – 11.30	Overview of Horizon Europe and Work Programme 2026-2027		
	Identification of programmes and thematic areas		
	Horizon Europe (HE) Work Programmes for 2026 – 2027		
	Specific HE calls of interest for Armenia with emphasis on		
	Clusters, Missions, European Bauhaus, MSCA, European		
	Innovation Council (EIC)		
11.30 – 11.45	COFFEE BREAK		
11.45 – 12.30	Brief presentations of specific programmes:		
	European Innovation Council & European Innovation		
	Ecosystems		
	MSCA		
12.30 – 13.00	The Funding and Tenders Portal - How to find the right call (interactive)		
13.00 - 13.30	Evaluation of proposals		
	Evaluation criteria		
	Group work to understand evaluation approach		
13:30 - 14:00	LUNCH BREAK		
14.00 - 15.00	How to understand a call and decode its content?		
15.00 - 16.00	Call/topic decoding and understanding: Two working topics from		
	the HE Work Programme 2026 – 2027 will be chosen according to		
	the profiles of the registered participants (tentatively from the		
	Clusters, Missions, European Bauhaus, EIC or the European		
	Innovation Ecosystems)		



	 Splitting in several small groups for working on the chosen working calls/topics 	
16.15 – 16.30	COFEE BREAK	
16.30 – 17.30	Call/topic decoding and understanding (continuing)	
	 Working groups on specific calls/topics 	
17:30 - 18:00	Recap of Day 1 & outlook on Days 2 & 3	



DAY 2 – Tuesday 10 February 2026				
09.30 - 09.45	Introduction to proposal's main parts			
	Excellence and its contents			
	Impact and its contents			
	 Implementation and its contents 			
	Budget			
	Ethics and other Annexes			
	Ethics and other Affrexes			
09.45 – 10.00	Implementation part overview			
	 Workplan 			
	 Work packages 			
	 Deliverables 			
10.00- 11.00	Drafting a Work Plan description			
	 Working groups on specific calls/topics 			
11.00 – 11.15	COFFEE BREAK			
11.15 – 11.45	Presentations of the drafted Work Plans and			
	discussion			
11.45 – 12.00	Consortium as a whole and individual profiles			
	Required qualifications,			
	complementarity			
	 Individual profiles 			
12:00- 12.30	Excellence part overview			
	 Project rationale, objectives and the 			
	European dimension;			
	Responding to the scope of the call			
	(problem raised in the call), describe			
	solution and expected results			
	Excellence parts: objectives; relation to			
	Work Programme; concept and			
	methodology; ambition			
12.30 – 13.00	LUNCH BREAK			
13.00 – 14.00	Drafting Excellence			
13.00 14.00	Working groups on specific calls/topics			
	Objectives and ambition			
	Methodology			
14.00 – 14.30	Presentations of the drafted Excellence parts			
14.00 - 14.30	and discussion			
14.30 – 14.45	COFFEE BREAK			
14.45 – 15.15	Horizontal issues in Horizon Europe			
17.43 - 13.13	Ethics; IPR; Open science; RRI			
	How to integrate these aspects in the proposal			
15.15 – 15.45	Identifying horizontal issues in the calls/topics			
13.13 - 13.43	addressed			
	Group work on specific calls/topics on Ethics: IRR: Open Science: RRI			
15 45 16 15	Ethics; IPR; Open Science; RRI			
15.45 – 16.15	Presentations on the identified horizontal			
	issues and discussion			



16.15 – 17.00	Discussion, Q&A, Wrap-up of the two first
	days and orientations for Day 3

DAY 3 – Wednesday 13	1 February 2026
09.00 – 09.15	Budget and eligible costs in Horizon Europe
	 Eligible costs, funding rates, direct/indirect
	Tips for preparing a budget
09.15 – 10.15	Drafting a budget for a work package (or a task)
	Group work: Calculate costs for work
	package or task, including human
	resources (p-m and rates), consumables;
10.15 10.45	travel; other equipment; Sub-contracting
10.15 – 10.45	Presentations of the drafted budgets and discussion
10.45 – 11.00	BREAK
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11.00 – 11.30	Impact part overview
	Expected Impact, impact types, indicators
	Measures to maximize impact
	(Communication, Dissemination,
	Exploitation)
11.30 – 12:30	Drafting an impact section and measures to
	maximize impacts:
	Group work on specific calls/topics
	2.1 Expected impacts
	2.2a Dissemination and Exploitation of results
	2.2b Communication
12.30 – 13.00	Presentations of the drafted Impact parts and
12.30 13.00	discussion
13.00 – 13.30	LUNCH BREAK
13.30 – 14.00	Success Story from Armenia (tbc)
13.30 14.00	Presentation and Discussion with participants and
	trainers on:
	Pathway for getting that grant;
	 Challenges during implementation:
	• Q&A
14.00 – 15.30	Recap on practical steps and timeline for getting a
	grant (with links to proposal writing tips addressed
	during the training)
	 Call/topic identification and decoding;
	 Approaching potential partners;
	 Forming a consortium and assigning the
	coordinator;
	 Drafting Tasks and Work Packages;
	 Drafting the Excellence part;



	•	Drafting the impact part; Calculating the budget.
15:30 – 16.00	Final discussion and Q&A	