

## Horizon Europe Proposal Writing Camp for Moldova

**Dates: 21, 22 and 23 September 2026**

**Venue: National Agency for Research and Development (NARD)**

Stefan cel Mare si Sfint Boulevard 180, Chisinau

**Trainers: George Bonas & Inna Petrenko**

**(Global Service Facility of the European Commission)**

### Agenda

| <b>DAY 1 – Monday 21 September 2026</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 09.30 – 10.00                           | <b>Registration and Networking</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 10.00 - 10.30                           | <b>Welcome</b> <ul style="list-style-type: none"> <li>Ms. Marie Komendzinski ,<br/>European Commission, DG RTD</li> <li>Ms. Dr. Hab. Aurelia Hanganu,<br/>General Director National Agency for Research and Development</li> <li>Presentation of Trainers</li> </ul> <b>Introduction to Camp</b> <ul style="list-style-type: none"> <li>Explanation about the formats and expected activities, openness and limits</li> <li>Participants brief tour de table (previous experiences with HEU; future targets)</li> </ul> |
| 10.30 – 11.45                           | <b>Overview of Horizon Europe and Work Programme 2026-2027</b> <ul style="list-style-type: none"> <li>Overview of Horizon Europe structure</li> <li>Overarching presentation of Horizon Europe (HE) Work Programmes for 2026 – 2027</li> <li>Specific HE calls of interest for Moldova with emphasis on Clusters under Pillar II, European Innovation Council (EIC) and European Innovation Ecosystems under Pillar III, and Widening participation and strengthening the European Research Area.</li> </ul>            |
| 11.45 – 12.00                           | <b>COFFEE BREAK</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 12.00 – 12.30                           | <b>The Funding and Tenders Portal</b> <ul style="list-style-type: none"> <li>How to find the right call (interactive)</li> <li>Building an institutional pipeline of Horizon Europe calls and project ideas.</li> </ul>                                                                                                                                                                                                                                                                                                 |
| 12.30 – 13.30                           | <b>Evaluation of proposals</b> <ul style="list-style-type: none"> <li>Evaluation criteria;</li> <li>International evaluation approach: Who evaluates; how evaluators work; what they look for</li> <li><i>Group work on analysis of the Evaluation Summary Report (ESR)</i></li> <li>From rejection to funding: repositioning a proposal</li> </ul>                                                                                                                                                                     |

|               |                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 13:30 - 14:00 | LUNCH BREAK                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 14.00 – 15.00 | <b>How to understand a call and decode its content?</b>                                                                                                                                                                                                                                                                                                                                                                          |
| 15.00 – 16.00 | <b>Call/topic decoding and understanding:</b> Two working topics from the HE Work Programme 2026 – 2027 will be chosen according to the profiles of the registered participants (tentatively from the Clusters, EIC or the European Innovation Ecosystems, or Widening/WIDERA calls) <ul style="list-style-type: none"> <li>• <i>Splitting in several small groups for working on the chosen working calls/topics</i></li> </ul> |
| 16.15 – 16.30 | COFEE BREAK                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 16.30 – 17.30 | <b>Call/topic decoding and understanding</b> (continuing) <ul style="list-style-type: none"> <li>• <i>Working groups on specific calls/topics</i></li> </ul>                                                                                                                                                                                                                                                                     |
| 17:30 - 18:00 | <b>Recap of Day 1 &amp; outlook on Days 2 &amp; 3</b>                                                                                                                                                                                                                                                                                                                                                                            |

| <b>DAY 2 – Tuesday, 22 September 2026</b> |                                                                                                                                                                                                                                                                                                                                                                         |
|-------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 09.30 – 09.45                             | <b>Introduction to proposal's main parts</b> <ul style="list-style-type: none"> <li>• Excellence and its contents</li> <li>• Impact and its contents</li> <li>• Implementation and its contents</li> <li>• Budget</li> <li>• Ethics and other Annexes</li> </ul>                                                                                                        |
| 09.45 – 10.00                             | <b>Implementation part overview</b> <ul style="list-style-type: none"> <li>• Workplan</li> <li>• Work packages</li> <li>• Deliverables</li> <li>• Internal coordination, roles, responsibilities, milestones and deadlines within the project team</li> </ul>                                                                                                           |
| 10.00– 11.00                              | <b>Drafting a Workplan description</b> <ul style="list-style-type: none"> <li>• <i>Working groups on specific calls/topics</i></li> </ul>                                                                                                                                                                                                                               |
| 11.00 – 11.15                             | COFFEE BREAK                                                                                                                                                                                                                                                                                                                                                            |
| 11.15 – 11.45                             | <b><i>Presentations of the drafted Workplans and discussion</i></b>                                                                                                                                                                                                                                                                                                     |
| 11.45 – 12.00                             | <b>Consortium as a whole and individual profiles</b> <ul style="list-style-type: none"> <li>• Building transdisciplinary and interdisciplinary project consortia</li> <li>• Mapping partner roles to work packages and identifying suitable international partners;</li> </ul>                                                                                          |
| 12:00– 12.30                              | <b>Excellence part overview</b> <ul style="list-style-type: none"> <li>• Project rationale, objectives and the European dimension</li> <li>• Responding to the scope of the call (problem raised in the call), describe solution and expected results</li> <li>• Excellence parts: objectives; relation to Work Programme; concept and methodology; ambition</li> </ul> |
| 12.30 – 13.00                             | LUNCH BREAK                                                                                                                                                                                                                                                                                                                                                             |
| 13.00 – 14.00                             | <b>Drafting Excellence</b> <ul style="list-style-type: none"> <li>• <i>Working groups on specific calls/topics</i></li> <li>1.1 Objectives</li> </ul>                                                                                                                                                                                                                   |

|               |                                                                                                                                                                                                                  |
|---------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|               | <p><i>1.2 Relation to the work programme</i></p> <p><i>1.3 Concept and methodology</i></p> <p><i>1.4 Ambition</i></p>                                                                                            |
| 14.00 – 14.30 | <b><i>Presentations of the drafted Excellence parts and discussion</i></b>                                                                                                                                       |
| 14.30 – 14.45 | COFFEE BREAK                                                                                                                                                                                                     |
| 14.45 – 15.15 | <p><b>Horizontal issues in Horizon Europe</b></p> <ul style="list-style-type: none"> <li>• Ethics; IPR and exploitation of results; Open science; RRI: How to integrate these aspects in the proposal</li> </ul> |
| 15.15 – 15.45 | <p><b>Identifying horizontal issues in the calls/topics addressed</b></p> <ul style="list-style-type: none"> <li>• <i>Group work on specific calls/topics on Ethics; IPR; Open Science; RRI</i></li> </ul>       |
| 15.45 – 16.15 | <b><i>Presentations on the identified horizontal issues and discussion</i></b>                                                                                                                                   |
| 16.15 – 17.00 | <b>Discussion, Q&amp;A, Wrap-up of the two first days and orientations for Day 3</b>                                                                                                                             |

| <b>DAY 3 – Wednesday, 23 September 2026</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|---------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 09.00 – 09.30                               | <b>Budget and eligible costs in Horizon Europe</b> <ul style="list-style-type: none"> <li>• Eligible costs, funding rates, direct/indirect costs</li> <li>• Funding models: actual costs and lump sum models</li> <li>• Tips for preparing a budget, linked to work packages, person-months, daily rates and evaluation logic</li> <li>• Key financial management principles after funding: eligibility of costs; timesheets; reporting and amendments</li> </ul>                           |
| 09.30 – 10.15                               | <b>Drafting a budget for a work package (or a task)</b> <ul style="list-style-type: none"> <li>• <i>Group work: Calculate costs for work package or task, including human resources (p-m and rates), consumables; travel; other equipment; Sub-contracting</i></li> </ul>                                                                                                                                                                                                                   |
| 10.15 – 10.45                               | <b><i>Presentations of the drafted budgets and discussion</i></b>                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 10.45 – 11.00                               | BREAK                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 11.00 – 11.30                               | <b>Impact part overview</b> <ol style="list-style-type: none"> <li>1. Expected Impact, impact types, indicators</li> <li>2. Measures to maximize impact (Communication, Dissemination, Exploitation)</li> </ol>                                                                                                                                                                                                                                                                             |
| 11.30 – 12.30                               | <b>Drafting an impact section and measures to maximize impacts: Group work on specific calls/topics</b> <ol style="list-style-type: none"> <li>2.1 Expected impacts</li> <li>2.2a Dissemination and Exploitation of results</li> <li>2.2b Communication</li> </ol>                                                                                                                                                                                                                          |
| 12.30 – 13.00                               | <b><i>Presentations of the drafted Impact parts and discussion</i></b>                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 13.00 – 13.30                               | LUNCH BREAK                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 13.30 – 14.00                               | <b>Success Story from Moldova (tbc)</b><br>Presentation and Discussion with participants and trainers on: <ul style="list-style-type: none"> <li>• Pathway for getting that grant;</li> <li>• Challenges during implementation;</li> <li>• Q&amp;A</li> </ul>                                                                                                                                                                                                                               |
| 14:00 – 14:30                               | <b>Widening participation and strengthening R&amp;I capacities: Teaming, Twinning, ERA Chairs and other relevant Widening opportunities</b> <ul style="list-style-type: none"> <li>• Objectives and main differences between Teaming, Twinning and ERA Chairs</li> <li>• How the instruments support institutional capacity, research excellence and international networking</li> <li>• Using Widening actions to support the transition from consortium partner to coordinator</li> </ul> |
| 14.30 – 15.30                               | <b>Recap on practical steps and timeline for getting a grant</b> (with links to proposal writing tips addressed during the training) <ul style="list-style-type: none"> <li>• Call/topic identification and decoding;</li> </ul>                                                                                                                                                                                                                                                            |

|               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|---------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|               | <ul style="list-style-type: none"> <li>• Approaching potential partners and forming a balanced consortium;</li> <li>• How to assigning the coordinator; the Widening instrument as a 'transition' to coordination</li> <li>• Drafting Tasks and Work Packages;</li> <li>• Drafting the Excellence part;</li> <li>• Drafting the Impact part;</li> <li>• Constructing and checking the proposal budget;</li> <li>• Analysing the Evaluation Summary Report (ESR) and repositioning a proposal for resubmission.</li> </ul> |
| 15:30 – 16.00 | <b>Final discussion and Q&amp;A</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |